



Seminar

Selecting the right people is one of the most important decisions you'll ever make.

This Program Provides Value:

- Make the right hiring decisions, increase retention and avoid costly mistakes.
- Build a consistent selection process for everyone on the interview team.
- Improve your bottom line by hiring the right person the first time.
- Strengthen assessment outside your area of expertise by linking to behavioral interviewing.
- Generate job profiles, interview guides and evaluations with HirePath™ online tools.

You Will Learn How To:

- Define jobs in behavioral terms.
- Examine three critical performance areas not found on any resumé.
- Apply the Interview Funnel™ questions to clearly identify competencies.
- Determine the candidate's fit with your company's values and culture.
- Validate responses by drilling down for further evidence.
- Keep your interviews legal.
- Prepare for team interviews.
- Improve assessment effectiveness with all candidates.
- Make solid hiring decisions based on documented competencies.

What Our Clients Say:

"After 17 years of interviewing several thousand candidates, I found this seminar to be the most enlightening in behavioral-based selection."

— Sr. Human Resources Manager, Oscar Mayer Foods

"Effective Interviewing!® is useful for every type of interviewer, from the beginner to the most seasoned."

— Technical Recruiter, Microsoft

"A great class to take before you begin the recruiting process – it gives everyone a common foundation to build on."

— Marketing Associate, Nestlé

"An innovative approach focusing on competencies rather than the traditional specific technical requirements."

— Business Systems Director, Korn/Ferry International

"I learned more in one day than in seven years of interviewing!"

— Senior Vice President, Charles Schwab

Since 1982, Management Team Consultants, Inc. has helped hundreds of organizations, from Silicon Valley start-ups to Fortune 1000s, gain a competitive edge in their interviewing, selection and hiring practices.



Interview EDGE™

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